

Ardagh Metal Packaging S.A. Fourth Quarter 2023 Update

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Disclaimer

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About Ardagh Metal Packaging

Ardagh Metal Packaging (AMP) is a leading global supplier of sustainable and infinitely recyclable metal beverage cans to brand owners globally. An operating business of sustainable packaging business Ardagh Group, AMP is a leading industry player across Europe, North America and Brazil with innovative production capabilities. AMP operates 23 production facilities in nine countries, employing 6,300 employees and had sales of \$4.8 billion in 2023.

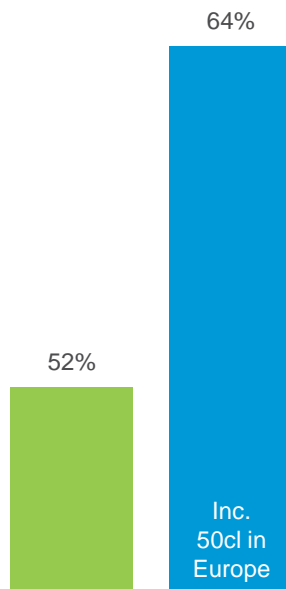
For more information, visit <https://www.ardaghmetalspackaging.com/investors>

Introduction

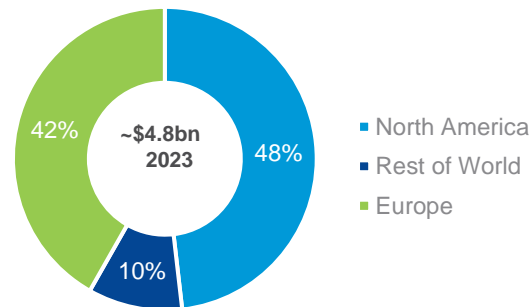
Ardagh Metal Packaging at a glance

- Ardagh Metal Packaging (AMP) (NYSE: AMBP) is a leading global metal beverage can manufacturer
- Geographically diversified - #2 player in Europe and #3 player in North America (NA) and Brazil
- 23* strategically located production facilities serving a diversified mix of customers and market segments
- Medium term tailwinds from beverage innovation and global sustainability initiatives
- Benefits from Ardagh Group's committed long term ownership and glass position with key customers

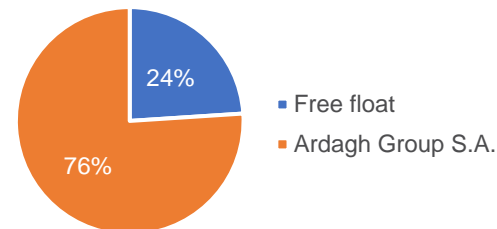
Specialty mix as % of total shipments
Q4 2023



Revenue by destination



Ordinary share ownership



* Following the closure of Whitehouse facility in North America in February 2024

Key messages

Exiting a year of transition



Global shipment growth of 5% in 2023 driven by the Americas

- ❑ Americas shipments growth of 11%, with strong momentum in H2 vs. H1
 - ❑ Strong NA shipments demonstrate sustainable above market growth
 - ❑ Brazil shipments recover in H2 – strong Q4 growth reflects a weak prior year comparable. Industry trends continue to improve
- ❑ Europe shipments of -2% below expectations due to H2 weakness, primarily due to customer destocking at year-end



Strong cash performance during our transition period

- ❑ Working capital performance significantly ahead of initial expectations, predominantly driven by right-sizing of inventory
- ❑ Total capex lower than expected. Growth capex down 45% vs. 2022, with investment program substantially complete
- ❑ Robust year-end liquidity position of \$812 million, including \$443 million of cash









Decisive footprint actions to optimize the network

- ❑ Utilization rates maintained at over 90% through curtailment activity
- ❑ Closure of all remaining steel lines in Weissensthurm, Germany at the end of 2023
- ❑ The closure of Whitehouse, Ohio facility was completed in February 2024







Volume snapshot

Shipment growth of 2% in Q4 and 5% in 2023



Market	AMP performance	Recent market trends
Europe	 -10% growth in Q4 -2% growth in 2023	 Europe: <ul style="list-style-type: none">Shipments impacted by year-end destockingConsumer trends showed sequential improvement during the quarterSignificant regional and customer divergence
Americas	 +14% growth in Q4 +11% growth in 2023  <ul style="list-style-type: none">+8% growth in <u>NA</u> in Q4+13% growth in <u>NA</u> in 2023	 North America: <ul style="list-style-type: none">Strength in energy & spirits-based drinks. Beer & Hard Seltzer remain weakLack of depth of promotional activity but consumer price inflation decelerating Brazil:  <ul style="list-style-type: none">Continued recovery into the summer seasonConsumer macro pressures easing

Drivers of secular growth remain intact

		North America	Europe	Brazil
Category growth	 Traditional categories	↑	↑↑	↑↑↑
	 New categories (e.g., health & wellness)	↑↑↑	↑↑	↑
Pack advantages	 TCO ^(a) / convenience	↑↑	↑↑	↑↑↑
	 Imagery, quality, 'coolness'	↑↑↑	↑↑	↑↑
Sustainability / regulation	 Plastics substitution	↑↑	↑↑↑	↑
	 Environmental / ecological benefit	↑↑	↑↑↑	↑
	 Regulatory changes	↑	↑↑↑	↑

(a) TCO = Total Cost of Ownership
Source: Company Information

↑↑↑ Exceptional growth

↑↑ Strong growth

↑ Moderate growth



Recent highlights

Progressing our sustainability agenda

A further year of progress

Partnering with CMI to improve recycling



Ardagh for Education invests in Brazil



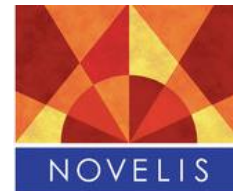
AMP's 2023 Sustainability Report



Low carbon logistics



US greenfield supply agreement



Innovative cooling system



ASI certification for Europe



ALUMINIUM-STEWARDSHIP.ORG



*

'Inclusion' added as a fourth core value



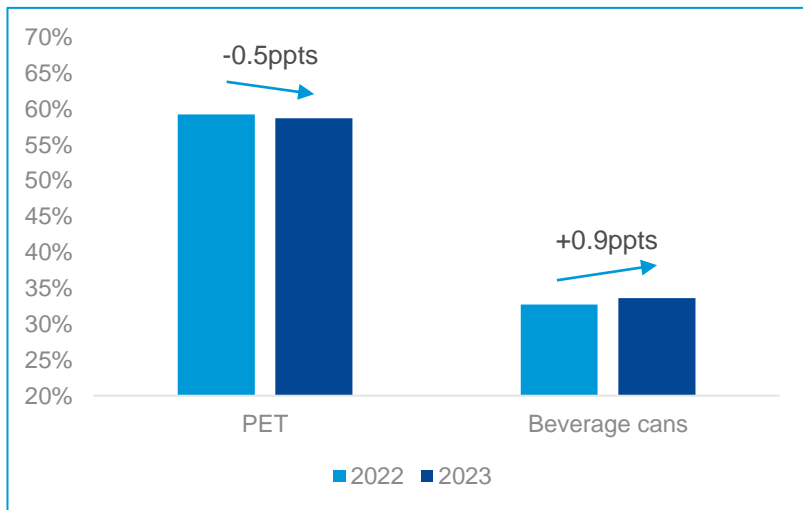
* As part of Ardagh Group

Beverage can continues to win share

Underpinned by sustainability advantages and innovation

...Trend not confined just to North America

Carbonated soft drinks packaging mix – Europe (units)



Source: NielsenIQ RMS, Total Market UK, FR, DE, ES, BE, NL, PL

Britvic's Tango Mango in AMP HIGHEND



Beaujolais Nouveau in Ardagh's Wine Cans

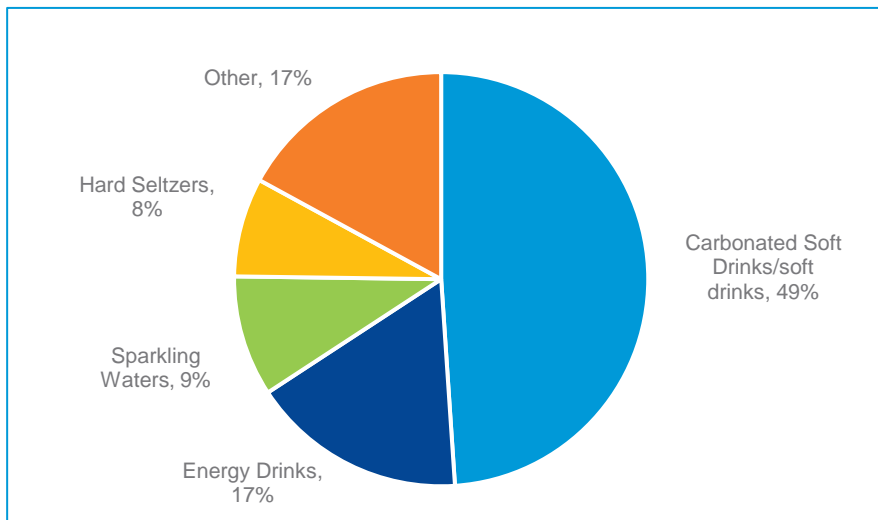


North America market

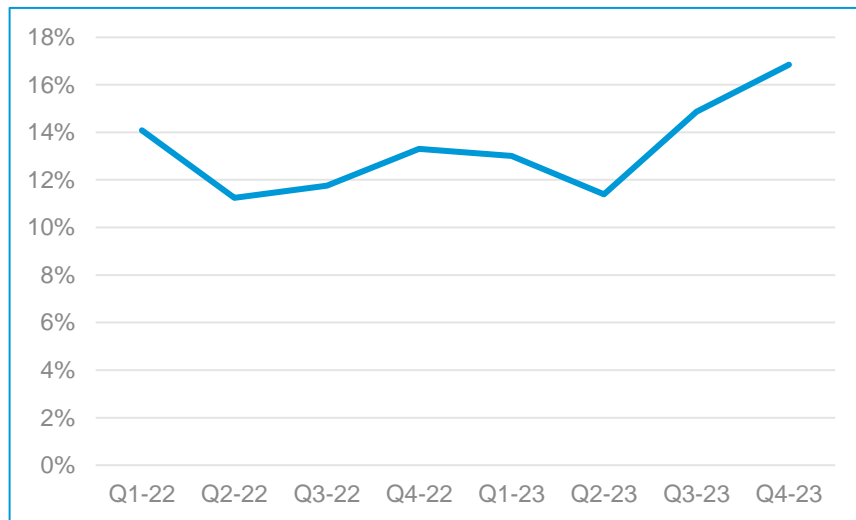
Favorable product/customer mix & contracted pipeline

- Non-alcoholic category continues to outperform in the market, with strong growth in energy drink segment. Pipeline for contracted future growth arising from the growth investment program.

AMP North America – segment mix Q4 2023



Energy drink mix as a % of AMP shipments

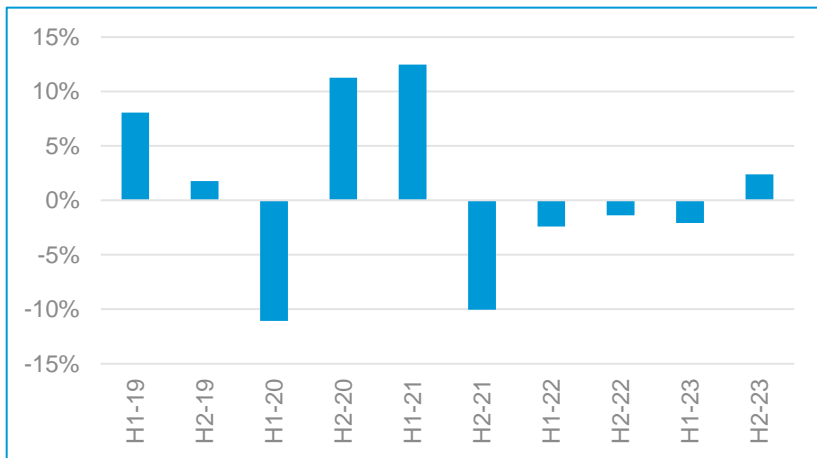


Brazil market

Green shoots of a recovery continue

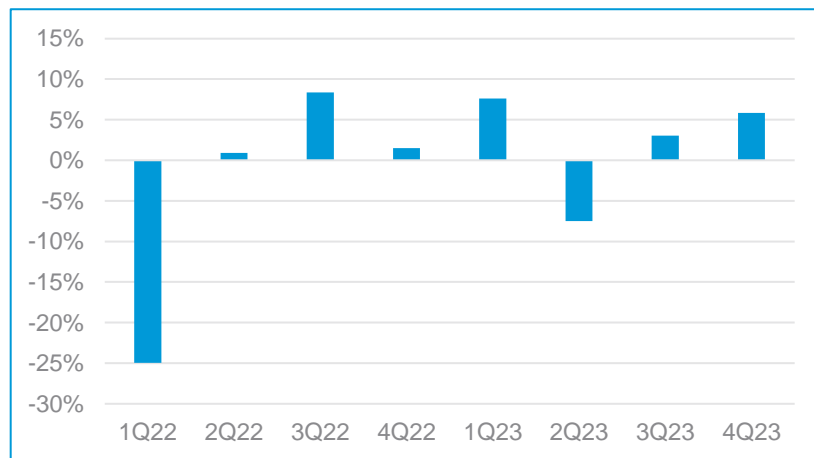
- The second half of 2023 showed encouraging signs of a recovery in demand, supported by an easing of consumer macro pressures. Continue to monitor the strength of the recovery beyond the summer period.

Brazil: manufacture of alcoholic beverages – annual % change



Source: IBGE, monthly industrial survey of physical production

Brazil: beverage can industry quarterly shipments – annual % change



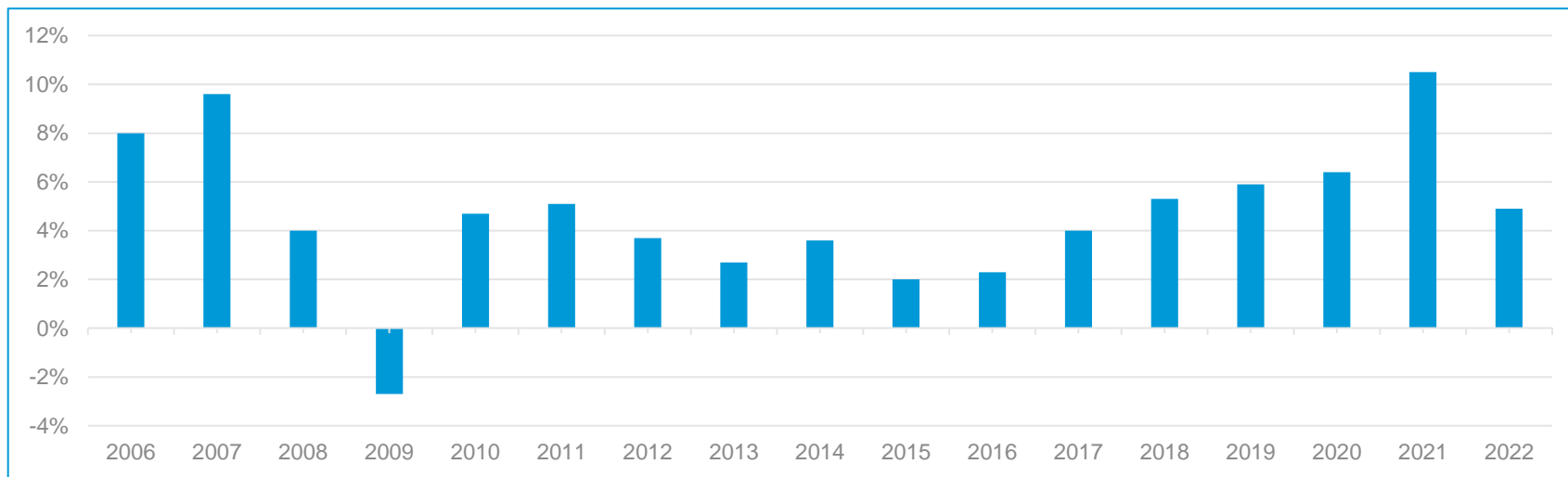
Source: AMP estimates derived from 3rd party sources

Europe market

Volume recovery expected during 2024

- The European beverage can market has proven to be a historically resilient growth market, supported by lower can penetration and sustainability drivers. Industry growth expected to recover during 2024 in line with cyclical trends.

European Industry* beverage can shipments



*Source: Metal Packaging Europe, Total Europe: All European countries, including Russia.

Capacity management

Optimized network to address fixed cost under-absorption

Closure of Whitehouse, Ohio production facility

- ❑ Closure of two-line facility in February 2024, with volumes to be re-absorbed across the NA network
- ❑ NA capacity utilization estimated to be in the 90s % post closure

Closure of remaining German steel lines

- ❑ Closure of two Weisenthurm steel lines at the end of 2023
- ❑ Overall capacity maintained at Weisenthurm production facility, with the opening of second new aluminum line in early 2024

Committed to balancing network capacity with demand

- ❑ Through a mix of curtailment and longer-term action as appropriate
- ❑ Curtailment to target utilization rates >90% across global footprint

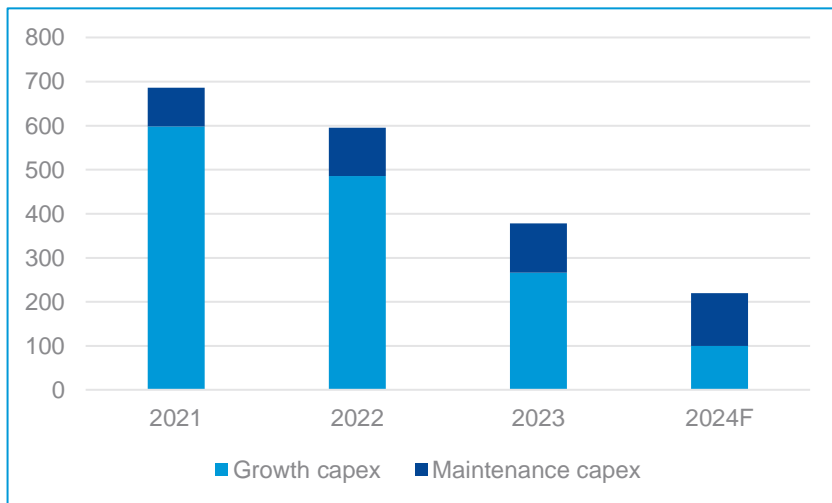


Robust cash management

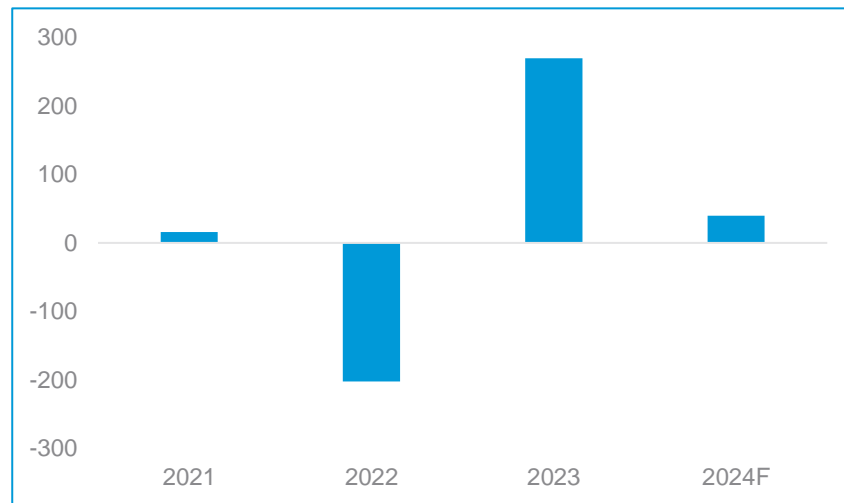
Completion of investment program to support future cash generation

- Total capex requirements reducing as the growth investment program substantially completes.
- Strong working capital management in 2023 more than offsetting 2022 outflow. Further inflow expected in 2024.

Total capex \$ million



Working capital – inflow/(outflow) \$ million



Q4 Financial review

Key financial metrics

Fourth quarter 2023

\$m except per share data	Three months ended December 31, 2023	Three months ended December 31, 2022	Change reported	Change constant currency
Revenue	1,132	1,076	5%	2%
(Loss)/profit for the period	(56)	12		
Adjusted EBITDA	148	159	(7%)	(9%)
(Loss)/earnings per share	(0.10)	0.02		
Adjusted earnings per share	0.01	0.05		
Dividend per ordinary share	0.10	0.10		



Q4 Adjusted EBITDA of \$148 million represented a decrease of 9% versus the prior year on a constant currency basis. Modest growth in the Americas was more than offset by a decline in Europe, which was in excess of expectations predominantly reflecting customer destocking.

Financial bridge

Three months ended December 31, 2023

Revenue \$m	Europe	Americas	Group
Revenue 2022	438	638	1,076
Organic	(46)	67	21
FX translation	35	-	35
Revenue 2023	427	705	1,132
Adjusted EBITDA \$m	Europe	Americas	Group
Adjusted EBITDA 2022	45	114	159
Organic	(17)	3	(14)
FX translation	3	-	3
Adjusted EBITDA 2023	31	117	148
2023 Adjusted EBITDA margin %	7.3%	16.6%	13.1%
2022 Adjusted EBITDA margin %	10.3%	17.9%	14.8%

- Group revenue increase of 5% (+2% constant currency [CCY]) and Adjusted EBITDA decrease of 7% (-9% CCY)
- Americas revenue increased by 11%. Adjusted EBITDA increased by 3% primarily driven by favorable volume/mix effects, partly offset by higher operating costs.
- Europe revenue decreased by 3% (-10% CCY). Adjusted EBITDA decreased by 31% (-35% CCY) due to lower volume/mix and higher operating costs, which more than offset stronger input cost recovery

Net debt and liquidity

Strong liquidity and maturity profile

At December 31, 2023
\$m

Trailing leverage

Senior Secured Green and Senior Green Notes	3,300	
Lease obligations/other borrowings	462	
Total borrowings	3,762	
Deferred debt issue costs	(28)	
Net borrowings	3,734	
Cash, cash equivalents and restricted cash	(443)	
Derivative financial instruments used to hedge foreign currency and interest rate risk	21	
Net debt	3,312	5.5x
Cash and available liquidity (i)	812	

- No bonds maturing before 2027 and a weighted average maturity of 4.9 years, with all green bond finance on fixed rate terms
- Weighted average interest rate on total borrowings of 4.03%
- Currency mix of debt broadly matched with the earnings currency mix
- Leverage of 5.5x reflects net debt reduction in the quarter on strong cash generation

(i) AMP has an undrawn balance on its Global Asset Based Loan Facility of \$369 million as of December 31, 2023

Fiscal 2024 guidance

Positioned for growth



Global shipments growth approaching a mid-single digit %

- Growth above mid-single digits % in the Americas, supported by a contracted pipeline of volume
- Europe volume growth post customer destocking – weighted towards the second half
- Well-positioned for additional growth, through well-invested assets and customer mix



Adjusted EBITDA in the range of \$630-660 million, 5-10% growth

- Supported by shipments growth across each region, but weighted towards the Americas
- Improved fixed cost absorption arising from growth, permanent capacity actions and inventory right-sizing
- Remain committed to balancing network capacity with industry demand



Recurring dividend and modest deleveraging

- Growth capex of c. \$100 million, a 62% reduction vs. 2023, and a further working capital inflow expected
- Modest deleveraging through Adjusted EBITDA growth. More meaningful deleveraging thereafter
- Recurring ordinary quarterly dividend of 10c per share. No change to capital allocation priorities



Investment highlights

Business strengths

Leading pure play global beverage can company focused on sustainable products

- Scale network player operating in a long-term growth industry with defensive qualities
- Geographically diversified - #2 player in Europe and #3 player in North America and Brazil
- Experienced management team, with a proven track record and entrepreneurial culture
- Outsized customer relevance to key accounts, with Ardagh Group's glass/metal position

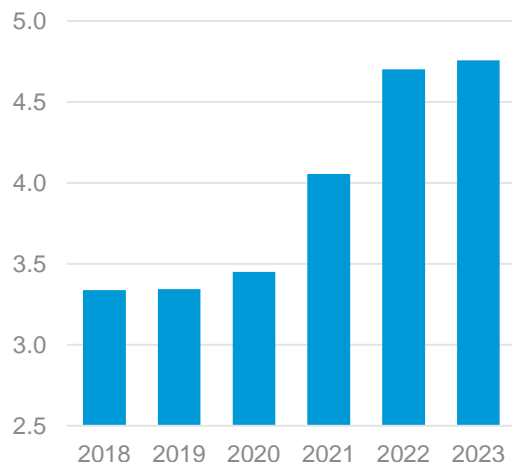
- Demand driven by long-term industry megatrends and environmentally-conscious consumers
- Capacity well contracted and earnings stability enhanced by pass-through provisions on input costs

- Multi-year growth projects nearing completion and backed by diverse customers and end market segments
- Disciplined approach to capital deployment, with investment focused on network optimization & flexibility

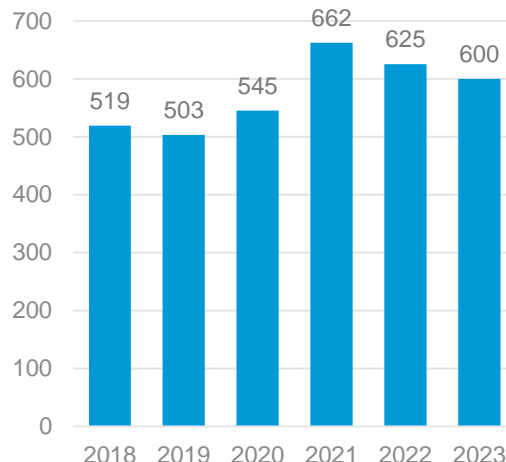
- High cash returns with recurring 10c quarterly ordinary common dividend
- Near-term capital allocation focus on sustainable dividends and de-leveraging

Summary historic financials

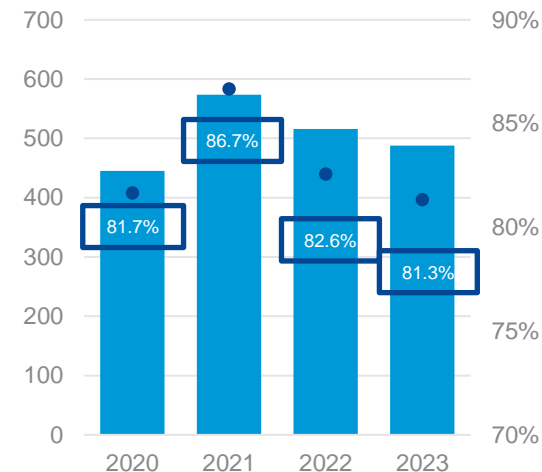
Revenue (\$ billion)



Adjusted EBITDA (\$ million)



Adj. EBITDA less maintenance capex & cash conversion ratio



- (i) Revenue and Adjusted EBITDA represented on a reported basis
- (ii) For information related to and including the period prior to April 1, 2021, AMP's results are prepared on a carve-out basis from the consolidated financial statements of Ardagh Group S.A. to represent the financial position and performance of AMP as if AMP had existed on a stand-alone basis for the three months from January 1, 2021 to April 1, 2021

Supplemental information

Reconciliation of (loss)/profit to Adjusted profit

	Three months ended December 31,	
	2023	2022
	\$m	\$m
(Loss)/profit for the period	(56)	12
Less: Dividend on preferred shares	(6)	(5)
(Loss)/profit for the period used in calculating earnings per share	(62)	7
Exceptional items, net of tax	38	(1)
Intangible amortization, net of tax	29	25
Adjusted profit for the period	5	31
Weighted average number of ordinary shares	597.6	597.6
(Loss)/earnings per share (i)	(0.10)	0.02
Adjusted earnings per share (i)	0.01	0.05

(i) Earnings per share and Adjusted earnings per share are the same on both a basic and diluted basis

Reconciliation of (loss)/profit to Adjusted EBITDA

	Three months ended December 31,		Twelve months ended December 31,	
	2023 \$m	2022 \$m	2023 \$m	2022 \$m
(Loss)/profit for the period	(56)	12	(50)	237
Income tax (credit)/charge	(10)	(1)	(21)	19
Net finance expense/(income)	57	24	147	(80)
Depreciation and amortization	117	98	418	359
Exceptional operating items	40	26	106	90
Adjusted EBITDA	148	159	600	625

Reconciliation of Adjusted EBITDA to Adjusted operating cash flow and Adjusted free cash flow

	Three months ended December 31,		Twelve months ended December 31,	
	2023 \$m	2022 \$m	2023 \$m	2022 \$m
Adjusted EBITDA	148	159	600	625
Movement in working capital	392	243	270	(202)
Maintenance capital expenditure	(22)	(35)	(112)	(109)
Lease payments	(23)	(19)	(78)	(59)
Adjusted operating cash flow	495	348	680	255
Net interest paid	(78)	(68)	(174)	(123)
Settlement of foreign currency derivative financial instruments	(1)	(25)	(10)	41
Income tax paid	(8)	(6)	(14)	(35)
Adjusted free cash flow – pre Growth Investment capital expenditure	408	249	482	138
Growth investment capital expenditure	(52)	(147)	(266)	(486)
Adjusted free cash flow	356	102	216	(348)

Sustainability strategy

Built on three key pillars

Emissions & Ecology

Minimise our GHG emissions

- Align with Science-Based Target Initiative
- Achieve 100% renewable electricity
- Implement energy efficiency projects
- Increase recycled content
- Innovative in product design
- Source sustainably
- Partner on low carbon transport
- Minimise VOC emissions



Minimise our ecological impact

- Achieve excellence in water management
- Support increased recycling and use of recycled content
- Promote zero waste to landfill across all facilities
- Promote circularity narratives on use of infinitely recyclable material

Social

Our people & our communities

Our people

- Maintain a safe and healthy workplace
- Promote diversity, equity and inclusion (DE&I)
- Recognise our employees

Our communities

- Engage proactively with our local communities
- Accelerate our investment in Ardagh for Education



Sustainability filter

Sustainability only has a sustainable impact if it is economically viable both long and short term

Sustainability leadership recognition



Leadership ratings of A for Supplier Engagement and A-rating for Climate Change from global not-for-profit CDP and a B rating for Water Management



Awarded the highest platinum rating by EcoVadis for Sustainability*

*Ardagh Group rating

Core Values



Inclusion

- Valuing contribution
- Development
- Empowerment



Trust

- Mutual respect
- Integrity
- Transparency



Teamwork

- Collaboration
- Safety and responsibility
- Communication



Excellence

- Continuous improvement
- Innovation
- Sustainability



The background of the entire slide is a collage of various images showing people working in a manufacturing or packaging environment. The images are semi-transparent and overlaid with a solid blue color. The collage includes people handling materials, operating machinery, and smiling at the camera.

ArdaghMetalPackaging



We make packaging for good

We work
together as
one team.

We are proud of
our manufacturing
heritage and
expertise.

Our sustainable, infinitely
recyclable, quality
packaging protects our
customers' products.

We are shaping a sustainable future
as part of the circular economy while
actively supporting and investing in
the future of our communities.

