

Ardagh Metal Packaging S.A. First Quarter 2024 Update

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Disclaimer



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About Ardagh Metal Packaging

Ardagh Metal Packaging (AMP) is a leading global supplier of sustainable and infinitely recyclable metal beverage cans to brand owners globally. An operating business of sustainable packaging business Ardagh Group, AMP is a leading industry player across Europe, North America and Brazil with innovative production capabilities. AMP operates 23 production facilities in nine countries, employing 6,300 employees and had sales of \$4.8 billion in 2023.

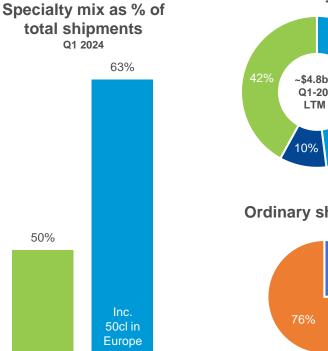
For more information, visit https://www.ardaghmetalpackaging.com/investors

Introduction

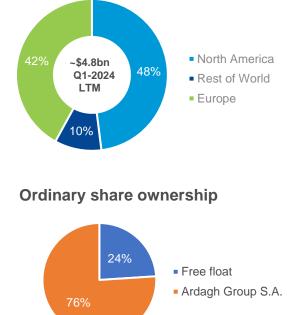
Ardagh Metal Packaging at a glance



- Ardagh Metal Packaging (AMP) (NYSE: AMBP) is a leading global metal beverage can manufacturer
- Geographically diversified #2 player in Europe and #3 player in North America (NA) and Brazil
- 23 strategically located production facilities serving a diversified mix of customers and market segments
- Medium term tailwinds from beverage innovation and global sustainability initiatives
- Benefits from Ardagh Group's committed long term ownership and glass position with key customers



Revenue by destination



Key messages Encouraging start to the year across all markets





Global shipment growth of 7% in Q1

- □ Americas shipments growth of 11% a third consecutive quarter of double-digit growth
 - Above-market growth in NA shipments demonstrating contracted new volume and attractive portfolio mix
 - Brazil shipments growth benefiting from the continued recovery in industry activity, offset by customer mix
- □ Europe shipments growth of 3% post customer destocking



Adjusted EBITDA modestly ahead of guidance and the prior year quarter

- Strong Americas performance partly offset by an anticipated decline in Europe, reflecting lower paced production
- Reaffirming full year guidance for Adjusted EBITDA growth of 5-10% following an encouraging start to the year
- Higher quarterly Adjusted EBITDA growth expected for the rest of the year, reflecting volume growth and fixed cost absorption



Focused capacity management

- Permanent actions German steel lines and Whitehouse closure support cost savings in 2024 and beyond
- Committed to balancing network capacity with demand through a mix of curtailment and long-term action as appropriate
- Well invested asset base to support continued shipment growth

Volume snapshot Shipment growth of 7% in Q1





Market	AMP performance	Recent market trends
Europe	+3% growth in Q1	 Rebound post customer destocking Broad-based market recovery
Americas	+11% growth in Q1 +13% growth in <u>NA</u> in Q1 	 North America: Stronger demand in non-alcoholic vs. alcohol Uptick in promotional activity – further room for growth
	• +4% growth in <u>Brazil</u> in Q1	 Brazil: Improving macro-economic environment supporting a continued strong market recovery Variability in quarterly customer market shares

Drivers of secular growth remain intact



			North America	Europe	Brazil
Category growth	- 	Traditional categories	1	11	111
		New categories (e.g., health & wellness)	111	11	1
Pack advantages	-	TCO ^(a) / convenience	11	11	111
		Imagery, quality, 'coolness'	111	11	11
Sustainability / regulation		Plastics substitution	11	111	1
	0	Environmental / ecological benefit	11	111	1
		Regulatory changes	1	111	1

(a) TCO = Total Cost of Ownership Source: Company Information

Exceptional growth



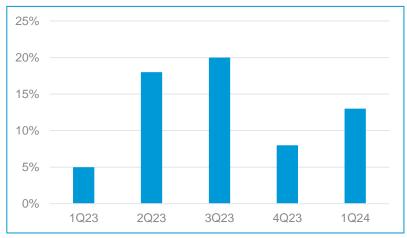
Recent highlights

North America market

ArdaghMetalPackaging

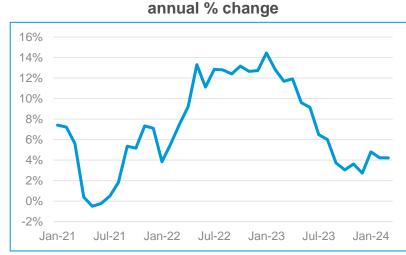
Contracted new volume maintains above-market growth

- Contracted future growth arising from the growth investment program and supported by beer shelf space resets.
- Consumer price inflation decelerating, with some increased promotional intensity in carbonated soft drinks.



AMP North America quarterly shipments growth – annual % change

Source: IBGE, monthly industrial survey of physical production



US Consumer Price Inflation: Carbonated drinks -

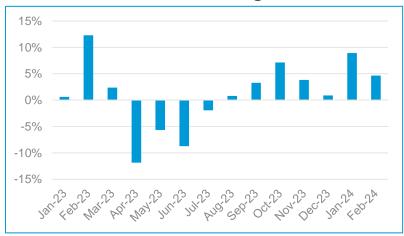
Source: US Bureau of Labor Statistics; Factset

Brazil market



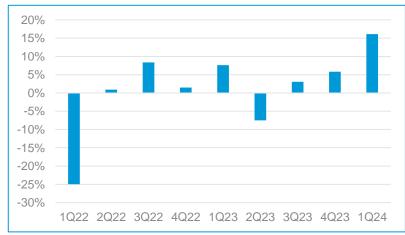
Improving macro environment drives further growth

Industry beverage can volumes have grown for three consecutive quarters and with increasing momentum. This upturn is also matched by improved beverage volumes and supported by an improving macro-economic environment.



Brazil: manufacture of alcoholic beverages – annual % change

Source: IBGE, monthly industrial survey of physical production



Brazil: beverage can industry quarterly shipments – annual % change

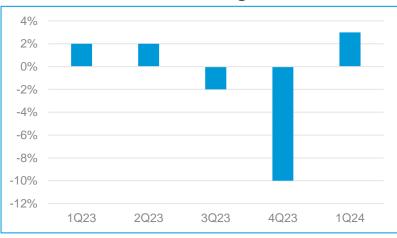
Source: AMP estimates derived from 3rd party sources

Europe market

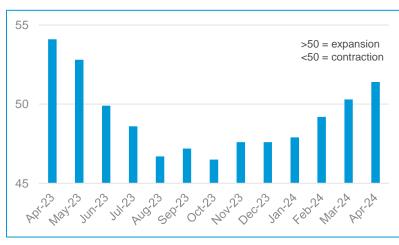


Recovery post customer destocking

Beverage can shipments show a recovery in Q1 post customer destocking. Consumer sentiment and the macroeconomic outlook are both improving, resulting in greater optimism for summer selling activity.



AMP Europe quarterly shipments growth – annual % change



Euro Area Composite PMI

Source: S&P Global

Standalone capital structure



Structurally separate to Ardagh Group

- Ardagh Group retains a 76% shareholding in AMP
- AMP has a structurally separate capital structure, with both its assets and liabilities sitting outside the restricted group of Ardagh Group ("ARGID")
- AMP has no bonds maturing before June 2027, has no maintenance covenants on its bonds and operates with strong liquidity
- No change to AMP's capital allocation policy, which includes a regular 10c quarterly dividend
- Expectation for modest deleveraging in 2024, with more significant deleveraging in future years



Q1 Financial review



Key financial metrics First guarter 2024



\$m except per share data	Three months ended March 31, 2024	Three months ended March 31, 2023	Change reported	Change constant currency
Revenue	1,141	1,131	1%	(1%)
Loss for the period	(12)	(1)		
Adjusted EBITDA	134	130	3%	2%
Loss per share	(0.03)	(0.01)		
Adjusted earnings per share	0.01	0.01		
Dividend per ordinary share	0.10	0.10		



Q1 Adjusted EBITDA of \$134 million represented an increase of 3% versus the prior year. Strong growth in the Americas – a record first quarter for Adjusted EBITDA on strong volumes - was partly offset by a decline in Europe – reflecting lower paced production relative to shipments growth

Financial bridge

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Three months ended March 31, 2024

Revenue \$m	Europe	Americas	Group
Revenue 2023	486	645	1,131
Organic	(22)	15	(7)
FX translation	17	-	17
Revenue 2024	481	660	1,141
Adjusted EBITDA \$m	Europe	Americas	Group
Adjusted EBITDA 2023	49	81	130
Organic	(8)	10	2
FX translation	2	-	2
Adjusted EBITDA 2024	43	91	134
2024 Adjusted EBITDA margin %	8.9%	13.8%	11.7%
2023 Adjusted EBITDA margin %	10.1%	12.6%	11.5%

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- Group revenue increase of 1% (-1% constant currency [CCY]) and Adjusted EBITDA increase of 3% (+2% CCY)
- Americas revenue increased by 2%. Adjusted EBITDA increased by 12% driven by favorable volume/mix effects, partly offset by higher operating costs.
- Europe revenue decreased by 1% (-4% CCY). Adjusted EBITDA decreased by 12% (-16% CCY) principally due to higher input and operating costs, partly offset by positive volume/mix and currency effects.

Net debt and liquidity

Strong liquidity and maturity profile



	Drawn amount \$m	Available liquidity \$m
Senior Secured Green and Senior Green Notes	3,277	-
Global Asset Based Loan Facility	213	174
Lease obligations	398	-
Other borrowings	46	-
Total borrowings/undrawn facilities	3,934	174
Deferred debt issue costs	(27)	-
Net borrowings/undrawn facilities	3,907	174
Cash, cash equivalents and restricted cash	(155)	155
Derivative financial instruments used to hedge foreign currency and interest rate risk	19	-
Net debt/available liquidity	3,771	329

March 31, 2024

- No bonds maturing before 2027 and a weighted average maturity of 4.7 years, with all green bond finance on fixed rate terms
- Weighted average interest rate on total borrowings of 4.17%
- Currency mix of debt broadly matched with the earnings currency mix
- Leverage of 6.2x reflects the impact of seasonal working capital movements in the quarter

Fiscal 2024 guidance

Reaffirming guidance following an encouraging start to the year





Global shipments growth approaching a mid-single digit %

- Growth above mid-single digits % in the Americas, supported by a contracted pipeline of volume
- □ Increased confidence in the growth outlook for Europe, following the rebound in Q1 and early Q2 momentum
- Well-positioned for additional growth, through well-invested assets and customer mix



□ Adjusted EBITDA in the range of \$630-660 million, 5-10% growth

- □ Supported by shipments growth across each region, but weighted towards the Americas
- Improved fixed cost absorption arising from growth, permanent capacity actions and inventory right-sizing
- Q2 Adjusted EBITDA guidance of c. \$170 million demonstrates strong sequential and annual growth



Recurring dividend and modest deleveraging

- Growth capex to reduce to c. \$100 million and a further working capital inflow expected
- Description Modest deleveraging in 2024 through Adjusted EBITDA growth. More meaningful deleveraging thereafter
- C Recurring ordinary quarterly dividend of 10c per share. No change to capital allocation priorities

Investment highlights

Business strengths

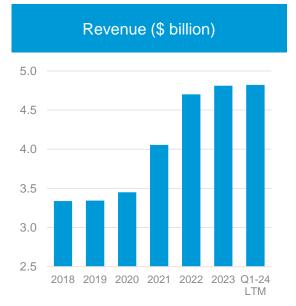


Leading pure play global beverage can company focused on sustainable products

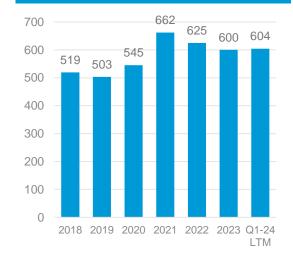
- Scale network player operating in a long-term growth industry with defensive qualities
- Geographically diversified #2 player in Europe and #3 player in North America and Brazil
- Experienced management team, with a proven track record and entrepreneurial culture
- Outsized customer relevance to key accounts, with Ardagh Group's glass/metal position
- Demand driven by long-term industry megatrends and environmentally-conscious consumers
- Capacity well contracted and earnings stability enhanced by pass-through provisions on input costs
- Multi-year growth projects nearing completion and backed by diverse customers and end market segments
- Disciplined approach to capital deployment, with investment focused on network optimization & flexibility
- · High cash returns with recurring 10c quarterly ordinary common dividend
- · Near-term capital allocation focus on sustainable dividends and de-leveraging

Summary historic financials

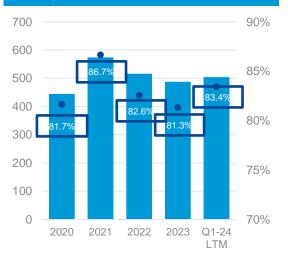




Adjusted EBITDA (\$ million)



Adj. EBITDA less maintenance capex & cash conversion ratio



(i) Revenue and Adjusted EBITDA represented on a reported basis

(ii) For information related to and including the period prior to April 1, 2021, AMP's results are prepared on a carve-out basis from the consolidated financial statements of Ardagh Group S.A. to represent the financial position and performance of AMP as if AMP had existed on a stand-alone basis for the three months from January 1, 2021 to April 1, 2021

Supplemental information



Reconciliation of loss for the period to Adjusted profit



ArdaghMetalPackaging

i) Earnings per share and Adjusted earnings per share are the same on both a basic and diluted basis

Reconciliation of loss for the period to Adjusted EBITDA

Three months ended March 31,

ArdaghMetalPackaging

	2024 \$m	2023 \$m
Loss for the period	(12)	(1)
Income tax credit	(9)	(9)
Net finance expense	35	23
Depreciation and amortization	109	98
Exceptional operating items	11	19
Adjusted EBITDA	134	130

Reconciliation of Adjusted EBITDA to Adjusted operating cash flow and Adjusted free cash flow



Three months ended March 31

	Inree months ended March 31,		
	2024 \$m	2023 \$m	
Adjusted EBITDA	134	130	
Movement in working capital	(423)	(346)	
Maintenance capital expenditure	(24)	(36)	
Lease payments	(21)	(16)	
Exceptional restructuring costs	(14)	-	
Adjusted operating cash flow	(348)	(268)	
Interest paid	(15)	(8)	
Settlement of foreign currency derivative financial instruments	(5)	(12)	
Income tax paid	(2)	(9)	
Adjusted free cash flow – pre Growth Investment capital expenditure	(370)	(297)	
Growth investment capital expenditure	(38)	(90)	
Adjusted free cash flow – post Growth Investment capital expenditure	(408)	(387)	

Sustainability strategy



Built on three key pillars

Minimise our GHG emissions

- Align with Science-Based Target Initiative
- Achieve 100% renewable electricity
- Implement energy efficiency projects
- Increase recycled content

Minimise our ecological impact

- Achieve excellence in water management
- Promote zero waste to landfill across all facilities

- Innovative in product design
- Source sustainably
- Partner on low carbon transport
- Minimise VOC emissions
- Support increased recycling and use of recycled content
- Promote circularity narratives on use of infinitely recyclable material



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Our people & our communities

Our people

- · Maintain a safe and healthy workplace
- Promote diversity, equity and inclusion (DE&I)
- Recognise our employees

Our communities

- Engage proactively with our local communities
- Accelerate our investment in Ardagh for Education



Sustainability filter

Sustainability only has a sustainable impact if it is economically viable both long and short term

Sustainability leadership recognition





Leadership ratings of A for Supplier Engagement and Arating for Climate Change from global not-for-profit CDP and a B rating for Water Management



Awarded the highest platinum rating by EcoVadis for Sustainability*

*Ardagh Group rating

Core Values



 \checkmark

Inclusion

- Valuing contribution
- Development
- Empowerment

Trust

- Mutual respect
- Integrity
- Transparency

Teamwork

- Collaboration
- Safety and responsibility
- Communication

Excellence

- Continuous improvement
- Innovation
- Sustainability





We make packaging for good

We work together as one team. We are proud of our manufacturing heritage and expertise. Our sustainable, infinitely recyclable, quality packaging protects our customers' products. We are shaping a sustainable future as part of the circular economy while actively supporting and investing in the future of our communities.

